



Dear Valued Customer

Please download Simpson Strong-Tie's new price list effective from the 1st September 2017 from the following link (Please note: The link expires as of 1 October 2017).

<http://www.strongtie.com.au/pdf/fliers/P-SSTAU17.pdf>

It has been 18 months since our last price list release and whilst we have endeavoured to absorb the majority of the extra costs that have been incurred through an increase in raw materials and freight, we have now had to pass on a small increase for some of our product lines.

We are also excited to include a number of new products since our last price book and the new refined design of our price book allows for greater ease of product selection.

If you require the price list in an electronic format to assist you in uploading the prices, please send your request by replying to this email. In addition, if you have any specific contracts which need to be honoured, please contact your area manager and we will endeavour to assist with some net pricing for a defined period. The price book has list pricing, your current discount will need to be applied.

We would like to take this opportunity to thank you for your support and we look forward to continuing to build upon this business relationship in the future.

Yours

A handwritten signature in black ink, appearing to read "H. Kuhn", written over a light blue horizontal line.

Herb Kuhn
Managing Director
Simpson Strong-Tie Australia Pty Ltd

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