



TradeMark Wholesale
ABN 40601801147
P.O. Box 71, Revesby North, NSW 2212
Head Office: Unit 2, 62 Marigold Street, Revesby, NSW 2212
Melbourne Warehouse: 30 Cleeland Road, Oakleigh South VIC 3167
Brisbane Warehouse: Unit 2, 576 Boundary Road, Archerfield QLD 4108
Phone: 02 9774 4545
Fax: 02 9773 3122

Re: Price Increase Effective Tuesday 15th June 2021

Dear Valued Customer,

As Australia and China continue to standoff with many exported products including coal and iron ore, since September 2020 we have effectively absorbed increases between 15%-27% on all steel related products due to a shortage of steel, chemical treatment also impacted by high global market demand.

As well as shortage of steel, there is also a global shortage of chemicals and packaging, which not only affects our costs, but also impacts our importing turnaround times. Adding to this, we have also been charged double the usual rates on all container imports and have also received local freight increases.

Even though the USD has declined against most currencies, this reduces the return our suppliers receive when we pay them in USD, ultimately forcing our suppliers to increase their prices to us, effectively countering our AUD improvement to the USD.

Although we take many measures to minimise the impact of increases, at this point we can no longer absorb the full impact of global increases. Furthermore, we have reviewed TradeMark Wholesale's position and after such a challenging 2020 for our customers, we will absorb the majority of the increases at this stage. Therefore; we will pass on the below listed increases invoiced and delivered on or after 15th June 2021:

- **Screws, Anchors and Nails-** 7% Increase. **EXCLUDING** 25mm and 32mm Collated Fine and Course Thread 1000 and 4000 packs only, which we will hold until further notice.
- **Tools, Access Panels and Consumables-** 4.9% Increase
- **PPE (MaXisafe)-** 3.9% Increase
- **Scaffolds, Planks, Stool Legs and Trolleys-** Only V-Frame Scaffold Base Unit (VF1) 10.4% Increase (due to upgrade in material and quality of unit).
- **Corner Bead Spray Adhesive-** NO INCREASE
- **TradeMark Paper Tape -** NO INCREASE
- **Signet Spray Marking Paint-** NO INCREASE
- **PTT Plastic Profiles-** NO INCREASE

Updated price lists will be forwarded to you early June 2021.

In anticipation we thank you for your understanding, ongoing support and loyalty. We look forward to continuing our mutually beneficial wholesale trading relationship.

Yours Truly,

Steven Anthony Abdenmour