



Whites Group Pty Ltd

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27-Sep-18

Dear Reseller,

Price Adjustment effective 5th November 2018

Since our last pricing review there has been further worldwide increases in steel. This has had a significant impact on all of our manufactured product both locally & from overseas. These increases are being largely driven by global factors including supply/demand, government policies, exchange rates & raw material costs.

As a result we are announcing a pricing adjustment to take effect on Monday 5th November 2018.

The extent of these price increases are as follows:

| | |
|-----------------------------|-----------|
| Fabricating Fencing | Up to 7% |
| Fence/Barb/Trellis Wire | Up to 7% |
| Stock-ade® Fence Equipment | Up to 30% |
| Rural Fence Posts | Up to 10% |
| Gates & Fittings (Imported) | Up to 3% |
| Gates (Local) | Up to 10% |

We are continually working to minimise these increases by reviewing & adjusting our own internal processes to maximise efficiencies in our supply chain. As a result some product minimum order quantities will change. These changes will be reflected in the new price list.

A complete price list will be available shortly, and will be delivered by your Whites Territory Sales Manager. Alternatively you may also contact our Customer Service Team on 1300 559 732 or email sales@whitesgroup.com.au who will be able to send a PDF version to you via email.

Thank you for your valued and continuing support.

Kind regards,

Matthew Stinson
National Sales Manager

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64 Colemans Road
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15 Seeana Place
Heathwood
QLD 4110

TOWNSVILLE
13 Crocodile Crescent
Bohle
QLD 4818

ADELAIDE
18 Bradford Way
Cavan
SA 5094

PERTH
53 Collopy Road
Perth Airport
WA 6105