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Dear Valued Customer,

November 2017 – Price Review Notification

Further to previous communications advising of the necessity for a price review primarily to recognise significant steel, galvanising, and general cost increases. While not all encompassing - below is a summary of the impact across our offer.

Broad Product Categories	Increase Range
Anchoring (Mechanical, Chemical, Light Duty)	4% - 5%
Tools (power, gas, PA) & Consumables (pins, carbide etc)	3% - 5%
Chemicals	2% - 5%
ReidBar (fittings, bar, ReidBrace etc)	5% - 11%
Concrete Lifting	4% - 16%
Screws	3%
Other	2% - 5%

The new pricing will come into effect 1st November 2017 - your account manager will be able to provide you with a detailed price list in advance should you require it. Please note, with the volatility of current steel pricing we have taken a conservative approach that may require a further review early in the New Year if the Steel Industry's outlook for more increases eventuates.

Please be assured, we do appreciate the need for our customers to remain competitive in a challenging market, and consequently, have done our best to minimise the level of the increase and retain stability.

We would also like to take this opportunity to thank you for your ongoing support of **ramsetreid**. Our team remains absolutely committed to servicing the ongoing needs of our valued clients. Should you not be the person within your organisation that needs to be notified, we would appreciate very much if you could pass this on to that person or advise us as to whom we are we best to initiate contact with. Should you require any further information or assistance, please do not hesitate to contact either your Account Manager or our Customer Service Team.

Yours sincerely

Allan Collis
Divisional Marketing Manager